

Three ways we support you across the lifecycle of Fit-Out projects.

Differentiating your bid, securing a competitive advantage and increasing the scope and profitability of your projects

1 Pre-win

(Planning / Initial Design)

- → We meet with your team and potential client as YOUR occupant wellness, safety and protection experts
- → We introduce enhanced occupant safety and wellness options tailored to space, vision, building, BMS
- → We look for ways to differentiate your planning / bid and add-value
- → We look to increase the sales opportunity and delight the client

3 Installation & Warranty

(Project delivery, hand-over, post-project 12-month service)

- → Dedicated PM from appointment to hand-over
- → Rapid mobilisation
- → On-time, to-budget, to-plan
- → 12-month warranty backed by guaranteed on-site maintenance visits, training & SLA
- → Client more likely to meet your bid price for discernible quality and value-add on 'Agile' and 'Enhanced' Fit-Out projects

2 Design Development

(Enhanced occupant safety and wellness)

- → Enterprise solutions for Access Control, Contactless Doors and Elevators, Occupancy Management, monitoring of Social Distancing, Occupant Health Screening, Air Purification....can all influence waypoint planning and 'quiet' enjoyment of workspace
- → Spatial differentiation
- → Enhanced security, safety and integrated wellness systems support space utilisation, occupant productivity, and reinforce your client's company culture

What does your next Fit-Out look like?

Every fit-out project has a fire protection, life safety and security element. However not every fit-out needs a 'Traditional' specification approach. Some are better suited to 'Agile' or 'Enhanced' occupant safety and wellbeing which positively impact building operation design and can be a large differentiator to your approach and solution pre-construction.

Ace have a 4-step process ('Consult', 'Design', 'Install' and 'Enhanced Safety & Wellbeing') which is suited to most fit-outs.

Talk to Ace Fit-Out experts <u>Dan Bradding</u>, <u>Mark Goldsmith</u> or <u>Richard Albone</u> about how enhanced safety and wellbeing can be brought in to your next specification or project and delight the building occupants.



Further reading



ACE FIT-OUT OVERVIEW

4-Step Fit-Out Process

How 'Consult', 'Design', Install' and 'Enhance Safety & Wellbeing' helps CAT-B Fit-Out contractors navigate through 'Traditional', 'Agile' and 'Enhanced' specification options for building owners.

Download Now



ACE FIT-OUT SPECIFICATIONS

3 Fit-Out specification types

How 'Traditional', 'Agile' and 'Enhanced' Fit-Out specification project models are influencing building operation design, project scope and occupant wellbeing.

Download Now



ACE FIT-OUT EBOOK

How to Enhance Occupant Safety, Security and Wellbeing in Office Fit-Outs

Practical ways to enhance occupant safety, security and wellbeing, influence design and building control operations and take clients further.

Download Now

For more information, go to acesecurity.co.uk/ worry-free-fit-out-projects